

# MedChi Spring House of Delegates CEO Report

**Gene Ransom**

**April 29, 2018**



# Highlights of a Successful Legislative Session

- Achieved a surprise, grand slam win on the “20 Percent Rule” because of the engagement of Maryland physicians
- Maintained the additional \$17.6 million in the Governor’s FY 2019 budget for Medicaid reimbursement
- Secured funding for organizations like MedChi, nonprofits with ACCME accreditation, to develop CMEs on sickle cell disease, opioid treatment, and Lyme disease
- Helped defeat referral of physicians to both law enforcement and licensing boards under the PDMP
- No changes to scope of practice except PA’s may now dispense drugs under a delegation agreement
- Make Maryland a member of the Interstate Medical Licensure Compact to simplify licensing requirements
- Advanced legislation to lift “gag clauses” allowing pharmacists to discuss retail vs. patient prices for prescription drugs

# Physicians Running for the General Assembly

## House Incumbents



Del. Terri Hill, MD



Del. Jay Jalisi, MD



Richard Bruno, MD  
Leg. Dis. 41



Nilesh Kalyanaraman, MD  
Leg. Dis. 43

## Running for Senate

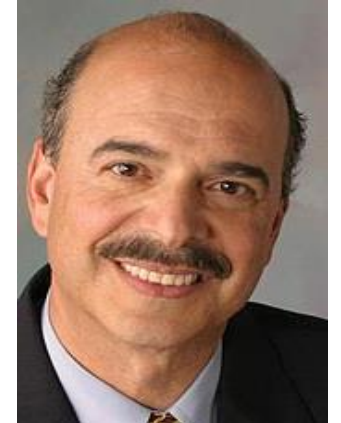


Del. Clarence Lam, MD  
District 12

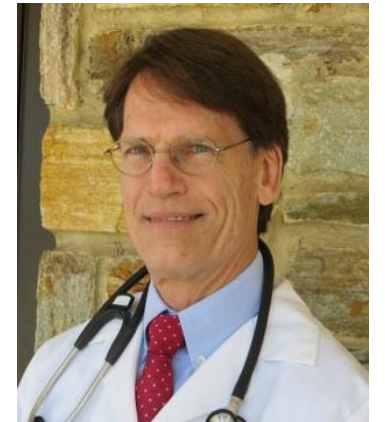


Paul Manicone, MD  
Leg. Dis. 23 B

## Retiring



Del. Dan Morhaim, MD



Tim Robinson, MD  
Leg. Dis. 42 B

## New House Candidates



# Medicaid Advocacy

**MARYLAND MATTERS BY JOSH KURTZ**

## **POLL: MARYLANDERS SUPPORT PARITY IN MEDICAID, MEDICARE PAYMENTS**

Posted on February 28, 2018

A new poll bolsters the long-held opinion of MedChi – the Maryland State Medical Society – that Maryland Medicaid payments should equal Medicare payments. Traditionally, Medicaid, which largely serves the poor, reimburses health providers less in Maryland than Medicare, which treats the elderly and disabled. MedChi has long lobbied in Annapolis to close the disparity – and the poll shows that an overwhelming majority of voters agrees.

Seventy-three percent of survey respondents said that doctors and nurses who treat the poor should be paid equally for services provided to Medicaid and Medicare patients. Only 15 percent of participants believed that physicians and nurses should not be paid the same.



# Opioid Task Force

**In 2018, MedChi's Opioid Task Force is working on:**

- Establishing a curriculum to give guidelines for opioid prescribing practices in effort to help protect physicians
- Gathering material to help physicians recognize risk factors
- Meeting with partners to help us gather alternative, scientifically-based non-opioid treatments
- Collecting available opioid-addiction screening tools for physician use
- Growing a coalition with entities seeking resolution



Dr. Gary Pushkin

# Advocacy on Drug Pricing



# Agency Changes

New CEO has started - The House of Delegates has allowed for increased costs to be realized related to transition, income should return to normal in 2019.





# CME Changes

- Financial issues with CME as a result of hospitals like Med Star consolidating and dropping accreditation.
- Plan to improve profitability includes:
  - New online CME platform
  - Enhanced, live CMEs on issues like medical marijuana and opioids
  - Grant and leveraging lobbying efforts around Board of Physicians

## CRISP Contract

- We are negotiating an extension to the CRISP contract and have made some changes based on how the relationship will look in the future.





# DrFirst®



# iPrescribe®

iPrescribe brings in-workflow easy access to the Maryland PDMP data through CRISP to help healthcare providers meet the upcoming mandate with the full power of e-prescribing at their fingertips — with legend drug and controlled substance prescribing, robust medication history data, and at-a-glance clinical alerts — in a simple, mobile-friendly app.

With its user-friendly design, iPrescribe's robust functionality equips physicians to address the most demanding challenges they face today.

- Over-Prescribing of Opioids - iPrescribe allows physicians to make more informed care decisions with in-workflow access to the patient's opioid prescription history.
- Time Savings – The prescribing process is three time faster using iPrescribe's single prescribing workflow for legend drugs and controlled substances with PDMP access.
- Compliance - iPrescribe helps providers easily adapt to and comply with evolving EPCS and PDMP requirements with its intuitive, in-workflow, streamlined process. iPrescribe will also validate with CRISP that you have complied with the Maryland PDMP mandate.
- Patient Medication Non-Adherence - iPrescribe gives providers the ability to see patient-specific drug prices during the visit, and to share that price transparency with patients.

**We are passing out the registration forms, so you can get started with this great service! Feel free to complete and return them today.**

# Actions Taken on Select Fall 2017 Resolutions

Resolution #	Topic	Action
12-17	Remove sunset provision for Innovative Membership Models	Components and MedChi are utilizing the new models (Introductory, Advocacy & Organizational)
13-17	Make the Alliance a MedChi Committee	Corporative closed and committee established
16-17	Urge MHCC to examine whether group model HMOs should be exempt from CON for amb surg centers and other non-hospital projects	Letter sent. Physician from MedChi serving on MHCC Committee.
17-17	MedChi track patterns of unethical business practice by medical supply companies and seek to bar them from operating.	Encouraging physicians to contact us with issues; BCMA will speak further with pharmacies and logging complaints
28-17	Expansion of Opioid Treatment Centers	Set up Opioid Task Force and included in Legislative Agenda

# Thanks to the MedChi Staff

Laura Berg	Arnold Levine	Lawrence Almengor	Diana Palewicz	Astrid Ashley
Josette Fullard	Lloyd McCleave	Colleen George	Lawrence Devadason	Ginger Tinsley
Sharon Kirk	Annie Norton	Melanie Dang	Cathy Peters	Colleen White
Alisa Reed	Kirstin Shae	Shayna Banfield	Mike Llufrio	Angela Paolantonio
Leslie Parker	Yolanda Chaikel	Susan Bailey, MD	Patricia Keiser	Ari Hernandez
Akil Patterson	Brittany Knight	Jason Hohl	Domenica Stone	Debbie Sciabarrasi
Jeffrey Bahen	Karen Buckmaster	Russ Kujan	Sandy Boughan	Chae Kwak
Shawn McIntosh	Julie McCormick	Kevin Hayes	Sophia Pumphrey	Yelena Shapiro
Frank Berry	Meg Fielding	Arthur Hildreth, MD	Shelly Brouse	Steve Politowski
Cathy Johannesen	Ethel Wright	Teresa Healey-Conway	Kelinda Johnson	Unique Moore
		Clara Richards	Amalia Rivera Oven	

# Six Things You Can Do **TODAY** to Help Yourself & MedChi!

- Have the MedChi Agency do an Insurance Review – no cost, no obligation
- Have MedChi Network Services do a practice assessment – no cost, no obligation
- Help our Membership Committee grow our membership – Is your practice at 100%?
- Take a stack of MD Rx cards if you have uninsured or underinsured patients
- Visit with our sponsor and thank them for supporting MedChi
- Join MMPAC and get involved in our advocacy effort by using our Legislative Action Center
- Do something before you leave today!



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or @GeneRansom  
Visit [www.medchi.org](http://www.medchi.org)

Thank you for allowing me to represent the physicians  
of Maryland!

